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RAIL SMITH – PERFORMANCE TEAM MANAGEMENT THE MOST REVOLUTIONARY & BENEFICIAL RAILROAD MANAGEMENT SYSTEM EVER CREATED

Provides Maximum: Productivity/Employee Morale/Public Transparency

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RAILSMITH Performance Team Management Solutions

Maximum: Productivity/Employee Morale/Public Transparency

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RAIL SMITH - PERFORMANCE TEAM MANAGEMENT OVERVIEW

Rail Smith - Performance Team Management (PTM) was originally designed as a revolutionary management system for **MTA – NYC Transit** operations, maintenance, and capital construction for providing passenger subway service operating within the 4 boroughs of New York City, namely the Bronx, Manhattan, Queens, and Brooklyn.

Subsequently, the Rail Smith - PTM management system was expanded to include NY City Transit's Staten Island Railroad, MTA – Long Island Railroad, and MTA – Metro-North Railroad.

Rail Smith PTM's management system was then also developed for 13 rail systems, in addition to the 3 above New York City area MTA railroad agencies, namely:

NJ Transit Rail; Philadelphia, PA SEPTA Rail, Los Angeles, CA Metro Rail Chicago, IL Metro Rail; Boston, MA Metro Rail; Washington, DC Metro Rail Houston, TX Metro Rail; Denver, CO Metro Rail; San Francisco/Oakland, CA BART Rail Atlanta, GA MARTA Rail; Phoenix, AZ Metro Rail; Miami, FL Metro Rail

The creation of Rail Smith - PTM for 16 of the United States' most populus metropolitan areas railroads demonstrates that the <u>Rail Smith – PTM System should quickly be established as the U.S. national railroad management standard</u>, including but not limited to, all metropolitan and long-distance commuter along with freight railroads (Amtrak, Norfolk Southern, CSX, Conrail, etc.) operations, maintenance, and capital construction.

This book is the 2nd Rail Smith – Performance Team Management manuscript that expands the complete prototype for the MTA – New York City Transit rail/subway system. This webpage manuscript provides illustrations of the zone corridors extracted from the complete 141 page manuscript for the above stated 15 additional railroad systems.

A complete, detailed Rail Smith – PTM presentation will be developed for each individual additional railroad system upon request.

The zone corridor performance team management structures and police safety deployment systems for the 15 additional railroad systems will minimally achieve the same 13 key benefits results.

Rail Smith PTM Inc. is seeking consultant partnerships with all railroad agencies, along with individuals, companies and/or entities with connections and business relationships with railroad presidents, board members and other influential individuals that can get Rail Smith – PTM implemented. Please send an email to railsmithptm@gmail.com if you, your company, or entity has the ability to garner a proposal presentation meeting with the executive management of any of the above 16 rail agencies. For further information regarding how you can support Rail Smith – PTM to be implemented by railroad agencies, please visit: https://:www.railsmithptm.com

Most, if not all, United States railroad agency's operations, maintenance, and capital program work activities, such as those within MTA - New York City Transit, are managed using separate departments, separate divisions, and separate support offices.

Each separate department, division, capital program and support office, have their own separate performance metrics and goals, and generally conduct their work activities as if each department, division, capital program and support office were their own entity.

- Separate department, division, capital program and support office performance goals
 and metrics have always caused significant conflict among separated departments,
 divisions, capital program and support office, who prioritize their work tasks and
 support efforts to optimize their own individual management performance evaluations.
- Inherent conflicts of separate performance metrics and goals between separate
 departments, divisions and program offices for decades has provided less than optimal
 service for the railroad riding public. No amount of additional funding and/or additional
 personnel will resolve the embedded transit agencies departmental, divisional, capital
 program and support offices conflicts and incompatible work efforts.

Under RAILSMITH - Performance Team Management (PTM) all railroad operations, maintenance, and capital construction work activities are performed, managed in accordance with General Manager controlled rail corridor segments with the goal of providing maximum beneficial train service to the railroad riding public.

- RAILSMITH PTM eliminates all railroad agency department and division office
 work performance conflicts, and establish the highest functioning operations,
 maintenance, and capital program work environments via implementation of
 integrated personnel teams dedicated to specific rail system sections. Operations,
 maintenance, and capital program resources are maximized under the railroad
 corridor management teams.
- RAILSMITH PTM provides complete integrated operations, maintenance and capital construction teams for which railroad personnel are given specific defined work areas, equipment and task assignment duties that results in each employee having a sense of ownership of their railroad right-of-way infrastructure, equipment, and overall train movement territories, as well as developing rail corridor equipment and infrastructure asset expertise.

- RAILSMITH PTM instills a sense of team pride and determinism to be the most productive and efficient teams and individuals possible, especially in comparison to the other similar corridor teams, which also establishes internal competition among employees.
- RAILSMITH PTM formally establishes friendly performance competition rewards and social activity programs that include creation of team identity nicknames and various performance achievement awards. Enhancement of EMPLOYEE MORALE through work team pride and ownership is a fundamental component of the management structure and goals.
- RAILSMITH PTM includes dedicated work performance and asset condition verification monitoring and analyses by engineering and technical support offices ("B" Squads) for achieving maximum productivity of all operations, maintenance, and capital construction work functions.
- RAILSMITH PTM provides systematic maintenance and capital construction approach to overall railroad system assets and infrastructure management with annual one-month sectional service shutdowns; thus, simplifying the current confusing random rail service shutdowns requiring railroad passengers to constantly search for service outage updates that frequently are not clear and constantly deviate.
- RAILSMITH PTM provides opportunities for advertising and marketing revenue streams via proposed business sponsorships of team performance awards, prizes, and PERFORMANCE uniform apparel particularly for local businesses along the associated rail corridors. Use of rail corridor clever nicknames are natural matches for various businesses and services.
- RAILSMITH PTM provides dedicated timekeeping, information technology support, training, and administrative offices ("C" Squads) that provide maximum management and PERFORMANCE support. For example, one of the many support duties this support office performs is the daily monitoring of each corridor PERFORMANCE's overtime hours, with any potential overtime above 10% of salary to be immediately identified and capped without loss of work productivity.

 RAILSMITH - PTM provides the best hands-on operations, maintenance and capital construction training programs, including in-depth General Manager development.

This document provides full details of the features and aspects of RAILSMITH - PTM as applied to MTA – New York City Transit in complete detail. All RAILSMITH - PTM components and features shown for MTA - NYC Transit are to be applied to all other railroads.

- The RAILSMITH PTM basic manpower requirements are provided in this document for the following 15 additional United States railroad agencies:
 MTA Long Island Railroad, MTA Metro-North Railroad, New Jersey Transit, Port Authority Trans-Hudson, Philadelphia SEPTA, Boston MBTA, San Francisco BART, Chicago CTA, Los Angeles Metro, Denver RTD, Washington, DC WMATA, Atlanta (MARTA), Houston Rail, Phoenix Rail, Miami Rail
- RAILSMITH PTM concept is applicable for and should also be utilized for every
 existing and future railroad system, including AMTRAK's national railroad
 system, as well as all other commuter and freight movement railroad systems
 such as, but not limited to, Conrail and Norfolk Southern.
- RAILSMITH PTM is applicable to mass transit surface bus agency operations, maintenance, and capital programs.
- RAILSMITH PTM should also be applied to Transit police officer deployment
 assignments to match the transit agency zone-corridors management structures
 and integration into the rail agency performance teams, with crime statistics as
 the metrics for issuing Transit police corridor team performance awards and
 recognition.

RAILSMITH - PTM is designed to provide the riding public and taxpayers full disclosure of employee positions, job assignments, work productivity, asset condition details, and complete payroll expenses. Maximum public information disclosures will foster unprecedented riding public trust and confidence in providing required agency funding approvals, particularly during the difficult economic recovery from the COVID-19 virus Pandemic, and implementation of congestion pricing.

RAILSMITH PERFORMANCE TEAM MANAGEMENT - SUMMARY:

RAILSMITH - PTM integrates rail operations, maintenance, and construction under the general manager's authority.

Creation of united operations, maintenance and construction zones, and corridor teams foster a culture of defined PERFORMANCE work responsibilities, work results expectations and monitoring, PERFORMANCE work ownership and pride, along with morale-uplifting rewards-based competitions and team events, resulting in maximum productivity and efficiencies.

- "A" SQUAD TEAMS PERFORM ALL RAIL OPERATIONS and MAINTENANCE/REPAIR WORK ACTIVITIES (TRACK, SIGNALS, INFRASTRUCTURE, STATIONS, POWER & ELECTRONICS/COMMUNICATIONS) OF THEIR ASSIGNED ZONE/CORRDOR.
- EXECUTIVE CAPITAL CONSTRUCTION MANAGEMENT (ECM) TEAM OFFICES MANAGE and OVERSEE ALL SUBWAY RAIL CAPITAL CONSTRUCTION PROJECTS and CONTRACTS WITHIN THEIR DESIGNATED CORRIDORS.
- "B" SQUADS TEAMS MAINTAIN FULLY DETAILED, DAILY UPDATED SUBWAY RAIL ASSETS CONDITION
 DATABASES; DIRECTLY VERIFY and REPORT ON ALL "A" SQUAD DAILY WORK COMPLETION ACTIVITIES
 and PERFORMANCE; IMPLEMENT NEW TECHNOLOGIES; PROVIDE TECHNICAL OPERATIONS, and
 MAINTENANCE SUPPORT ALONG WITH ALL REQUIRED CAPITAL CONSTRUCTION PROJECT and
 CONTRACT USER SUPPORT COORDINATION FOR THEIR ASSIGNED ZONES and/or CORRIDORS.
- "C" SQUADS PROVIDE BUDGET, TRAINING, INFORMATION TECHNOLOGY (IT), TIMEKEEPING,
 PERFORMANCE WORK HOURS, OVERTIME REPORTING, and GENERAL ADMINISTRATION FOR THEIR DESIGNATED ZONES and CORRIDORS.
- OPERATIONS, MAINTENANCE, AND CAPITAL CONSTRUCTION WORK PERFORMANCE REPORTING AUDITORS REPORTING DIRECTLY TO RAIL AGENCY PRESIDENT.
- SUPPORT STAFF (particularly HUMAN RESOURCES and CAPITAL PROGRAM DESIGN) PERFORMANCE WORK TEAMS THAT COMPLIMENT THE OPERATIONS, MAINTENANCE and CAPITAL TEAMS.
- MORALE BOOSTING PERFORMANCE-BASED PERFORMANCE RECOGNITION PROGRAMS THAT REPORT DIRECTLY TO THE RAIL AGENCY PRESIDENT.
- POTENTIAL MULTI-MILLION DOLLAR REVENUE GENERATING BUSINESS MARKETING and OTHER COMMUNITY-BASED PROGRAMS.
- CONTINUALLY DEVELOPED and DISTRIBUTED TRANSPARENT PUBLIC AUDITS, REPORTS and PUBLICATIONS OF MANPOWER, and EXPENSE DETAILS THAT GAIN PUBLIC TRUST and ACQUIRE FULL REQUIRED FUNDING.
- TRANSIT POLICE OFFICER PERFORMANCE SQUAD DEPLOYMENTS THAT MATCH THE ZONE-CORRIDOR OPERATIONS, MAINTENANCE & CAPITAL SQUADS, CREATING INTEGRATED TRANSIT AGENCY/TRANSIT POLICE TEAMS WITH CUSTOMER SAFETY PERFORMANCE REWARDS PROGRAMS.
- LOW-COST PARKING GARAGES & OPEN SPACES AT ALL PASSENGER STATIONS TO PROMOTE EASY ACCESS FOR PARK & RIDE COMMUTER TRAVEL.

MTA – LONG ISLAND RAILROAD

RAILSMITH - PERFORMANCE TEAM MANAGEMENT (PTM)

MAXIMUM PRODUCTIVITY/EMPLOYEE MORALE/PUBLIC TRANSPARENCY

CREATED & OWNED BY: GARY P. SMITH, P.E., CCM

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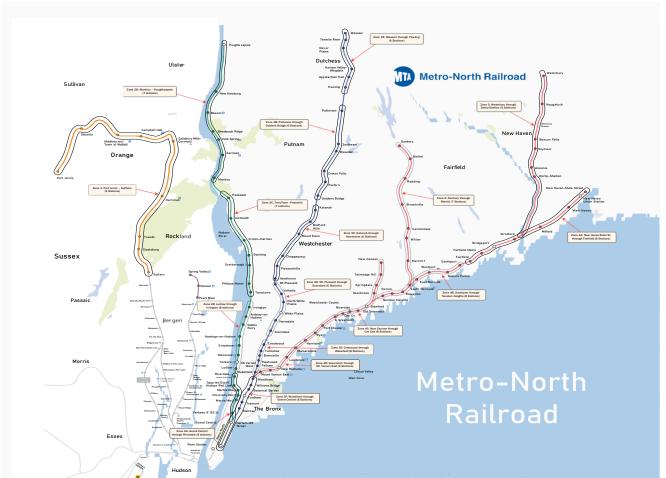
MTA – METRO NORTH RAILROAD

RAILSMITH - PERFORMANCE TEAM MANAGEMENT (PTM)

MAXIMUM PRODUCTIVITY/EMPLOYEE MORALE/PUBLIC TRANSPARENCY

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NEW JERSEY TRANSIT - RAIL

RAILSMITH - PERFORMANCE TEAM MANAGEMENT (PTM)

MAXIMUM PRODUCTIVITY/EMPLOYEE MORALE/PUBLIC TRANSPARENCY

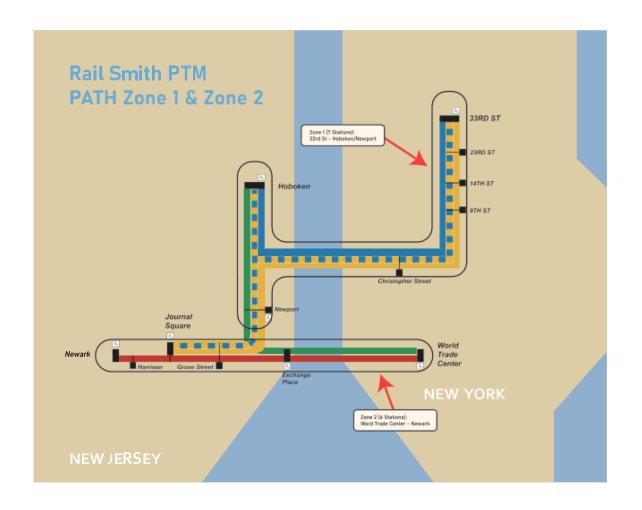
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PORT AUTHORITY TRANS HUDSON - RAIL

RAILSMITH - PERFORMANCE TEAM MANAGEMENT (PTM)

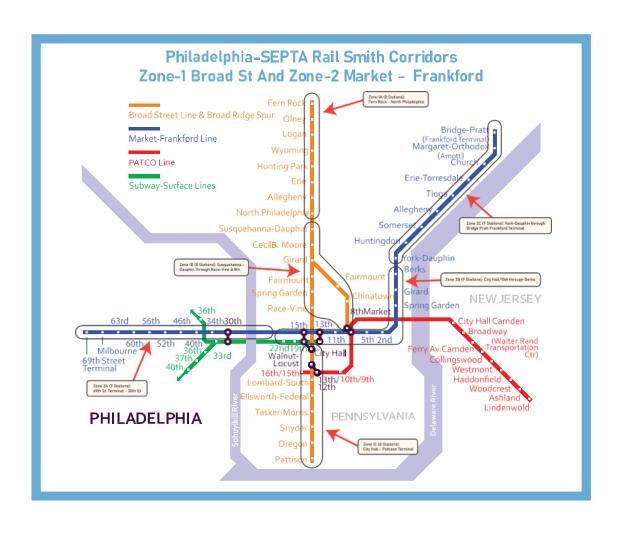
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<u>SEPTA – RAIL PHILADELHIA, PA</u>

RAILSMITH - PERFORMANCE TEAM MANAGEMENT (PTM)

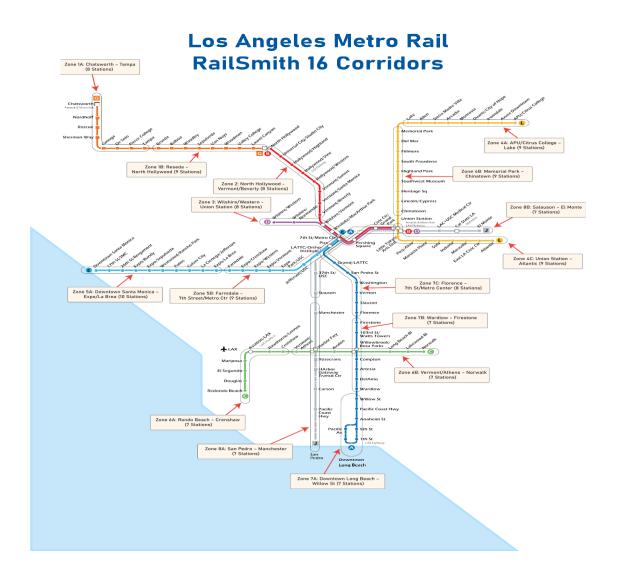
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LOS ANGELES, CA METRO - RAIL

RAILSMITH - PERFORMANCE TEAM MANAGEMENT (PTM)

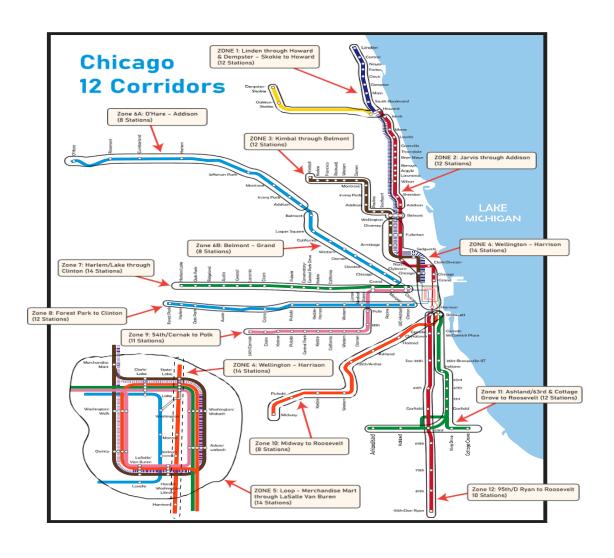
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CHICAGO, IL CTA – RAIL "L"

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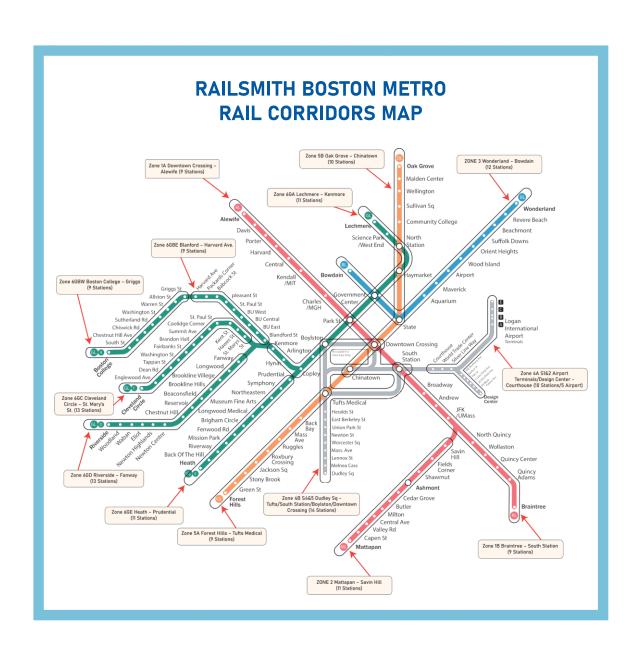
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BOSTON, MA (MBTA – RAIL)

RAILSMITH - PERFORMANCE TEAM MANAGEMENT (PTM)

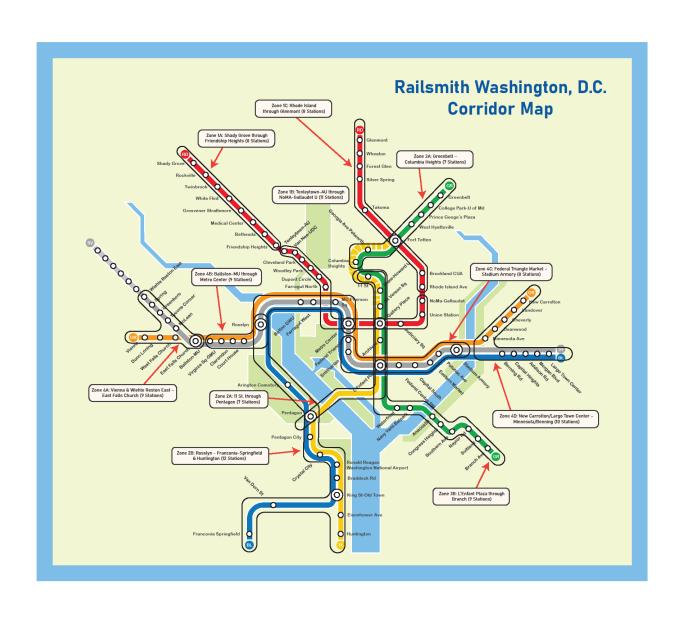
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WASHINGTON, DC (WMATA – RAIL)

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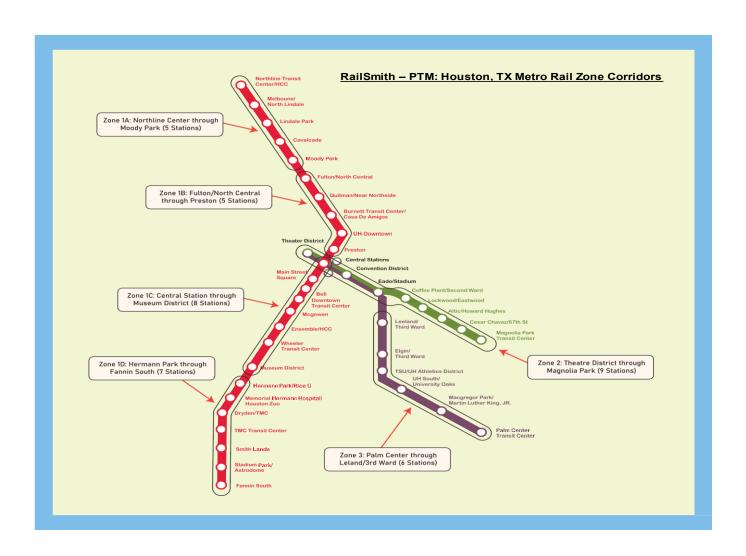
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HOUSTON, TX METRO - RAIL

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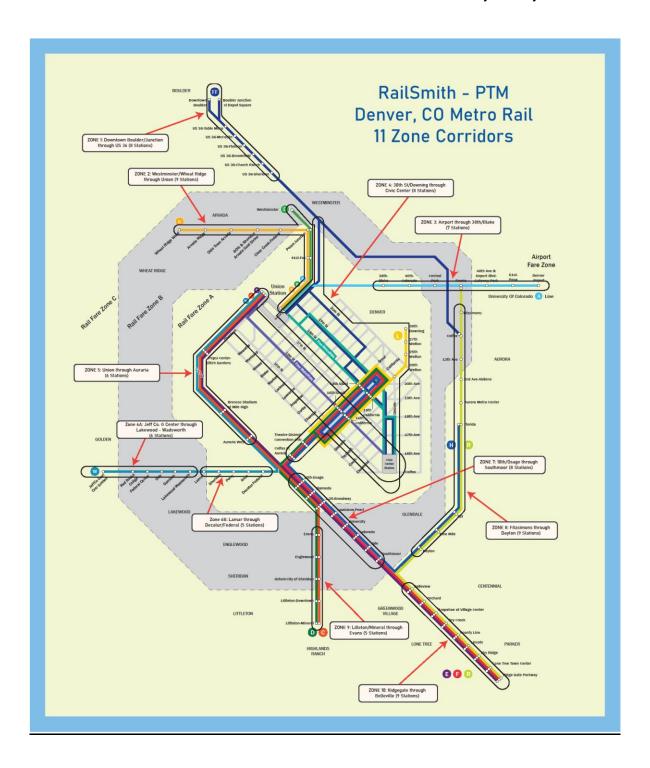
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DENVER, CO METRO - RAIL

RAILSMITH - PERFORMANCE TEAM MANAGEMENT (PTM)

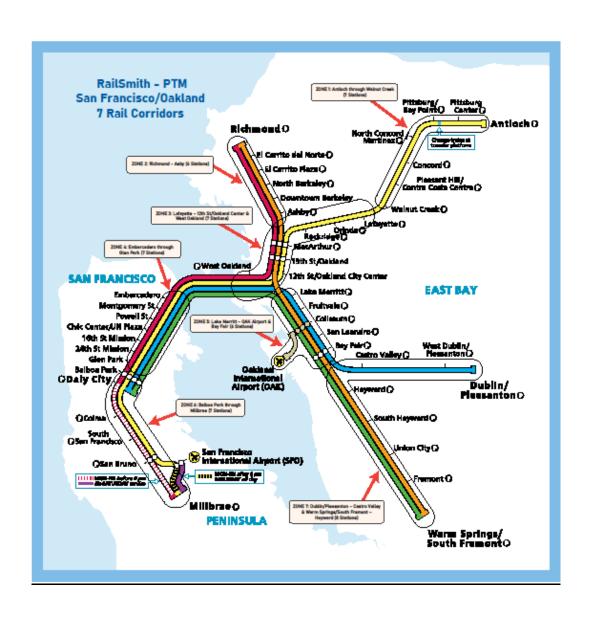
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SAN FRANCISCO/OAKLAND, CA (BART - RAIL)

RAILSMITH - PERFORMANCE TEAM MANAGEMENT (PTM)

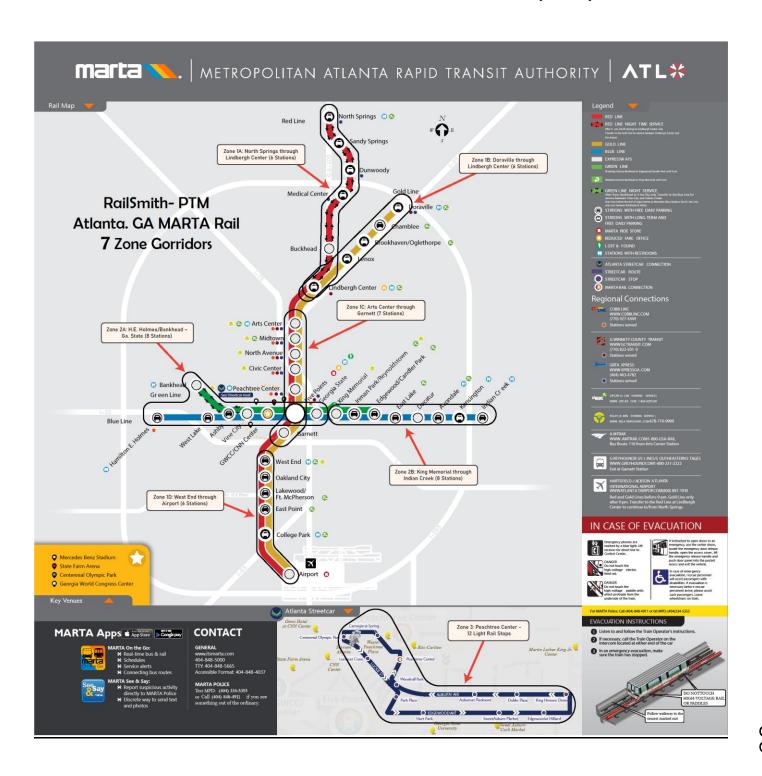
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<u>ATLANTA, GA (MARTA – RAIL)</u>

RAILSMITH - PERFORMANCE TEAM MANAGEMENT (PTM)

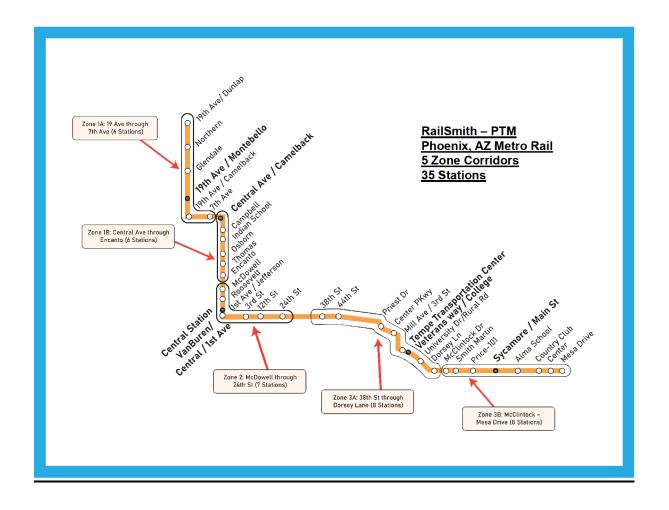
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PHOENIX, AZ METRO - RAIL

RAILSMITH - PERFORMANCE TEAM MANAGEMENT (PTM)

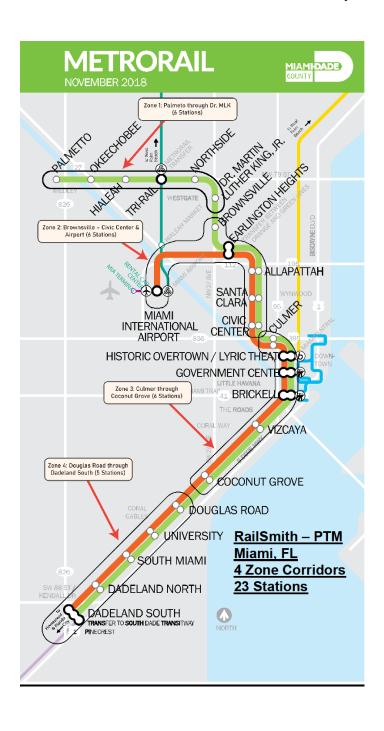
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MIAMI, FL METRO - RAIL

RAILSMITH - PERFORMANCE TEAM MANAGEMENT (PTM)

MAXIMUM PRODUCTIVITY/EMPLOYEE MORALE/PUBLIC TRANSPARENCY



RAIL SMITH - PERFORMANCE TEAM MANAGEMENT

APPLICATION TO ADDITIONAL COMMUTER and FREIGHT RAILROADS and OTHER INDUSTRIES

In addition to the 16 railroad systems that are presented within this manuscript the basic very beneficial components of Rail Smith – Performance Team Management can be applied to most, if not all other, passenger, commuter, and freight railroad systems along with utilities infrastructure (water, sewer, electrical power distribution, roadways), passenger bus systems, trucking, and air transportation.

All Amtrak, other commuter and freight (CSX, Norfolk Southern, Conrail, etc.) railroads can be segmented into zone corridor performance teams of similar sizes (typically track mileage based) for operations and maintenance performance monitoring, creation of internal performance league competitions, performance recognition awards, railroad zone corridor systematic capital project annual shutdowns, corridor name branding, and other income revenue streams (corridor merchandising, corridor corporate sponsorships, etc.).

Similarly, for utilities infrastructure (water, sewer, electrical power distribution, and roadways) along with truck and air transportation zone corridor performance teams can be created (typically mileage based) for operations, and maintenance performance monitoring, creation of internal performance league competitions, performance recognition awards, railroad zone corridor systematic capital project annual shutdowns, corridor name branding, and other potential income revenue streams (corridor merchandising, corridor corporate sponsorships, etc.).

<u>Upon request (railsmithptm@gmail.com) Rail Smith PTM Corporation will create</u>

<u>Performance Enhancement Team Zone Corridors and management team personnel</u>

<u>reporting structures and business improvements complete detailed presentations for all additional railroads, utilities agencies, and private businesses, as has been developed for the MTA – New York City Transit railroad as contained within this manuscript.</u>

Contact Us: Gary@railsmithptm.com Website: www.railsmithptm.com

This book is a tribute to my late parents, Booker T and Jacqueline Smith, along with my former MTA-NYC Transit mentor, the late Frank G. Rankin. Rail Smith – PTM could not have been created without your guidance and support.